

Pennsylvania Surplus Lines Association 2025 Annual Meeting



Crisis Management Insurance A Sign of the Times

April 30, 2025 & May 1, 2025
The Hotel Hershey
Hershey, Pennsylvania



Dear PSLA Colleague:

The Pennsylvania Surplus Lines Association cordially invites you to attend the 2025 Annual Meeting on April 30, 2025 & May 1, 2025 at The Hotel Hershey in Hershey, Pennsylvania.

Derek Daly, Irish Driving Legend, motor sports announcer and author, will be the keynote speaker.

In addition, there will be a magic performance by George Ripley of Ripley's Magic during the Cocktail Reception.

There will also be a two-hour Continuing Education presentation by Saul Ewing LLP; the presentation will cover the following topics:

- Cyber insurance, Cyber-attacks, Kidnap & Ransom insurance and other crisis management policies
- Litigation updates relevant to the Surplus Lines Market
- Drafting of the Uniform Surplus Lines Consent to Service of Process Form
- Recent updates/hot topics in surplus lines insurance, including updates on Rebating and Services Fees

The Annual Meeting is a vitally important opportunity for you, your company and your colleagues to gain information relating to industry changes, emerging risks and regulatory developments. I hope you and members of your organization will join us and your surplus lines colleagues for this informative conference as we bring together the various elements comprising the surplus lines marketplace in Pennsylvania. I look forward to welcoming you at The Hotel Hershey on April 30, 2025 & May 1, 2025.

Linda M. Bobro
President, Pennsylvania Surplus Lines Association



Pennsylvania Surplus Lines Association 2025 Annual Meeting

Schedule of Events

Wednesday, April 30, 2025

4:00 p.m. – 6:00 p.m.	Registration
6:00 p.m. – 9:00 p.m.	Social Reception to include Cocktails, Hors d'oeuvres and Reception Stations with a magic performance by George Ripley of Ripley's Magic

Thursday, May 1, 2025

8:00 a.m. – 9:00 a.m.	Breakfast
9:00 a.m. – 9:05 a.m.	Welcome and Opening Remarks – Linda M. Bobro, President
9:05 a.m. – 9:10 a.m.	Business Meeting <ul style="list-style-type: none">• Financial Report – Douglas L. Berman, RKL• Stamping Office Report – Marie E. Rudert, Senior Advisor• Results from the Ballots – Kara P. Pike, Esq., Saul Ewing LLP
9:10 a.m. – 10:10 a.m.	Keynote Speaker – Derek Daly, Derek Daly Group
10:10 a.m. – 10:20 a.m.	Break <ul style="list-style-type: none">• Meeting of the Board of Directors to Elect Officers
10:20 a.m. – 10:30 a.m.	Announcement of Officers – Kara P. Pike, Esq., Saul Ewing LLP
10:30 a.m. – 12:30 p.m.	CE Course Presented by Saul Ewing LLP
12:30 p.m.	Meeting Adjourned Followed by Lunch



General Information

Keynote Speaker

Derek Daly, CEO and founder of MotorVation

Derek was born and raised in Dublin, Ireland to a middle-class working family. He financed his first race car by working as a laborer in the iron ore mines of Australia. While traveling the race tracks of England, even took up residence in an old school bus. He was the first driver from the Republic of Ireland to compete in Formula One and was ranked 10th in the world in 1980. He made six starts in the Indianapolis 500 before winning the 12 Hours of Sebring endurance race, twice, in 1990 and '91.

In 1984, Derek was almost killed when he suffered one of the hardest crash impacts a driver had ever survived at the Michigan International Speedway. After fourteen surgeries and three years in therapy, he returned to full-time racing.



When he retired from the cockpit, Derek started a 24-year television broadcasting career with ESPN, NBC, CBS, and Fox Sports. USA Today called him; "the best new face on sports television". IndyCar Racing magazine voted him "the most popular motor sports television announcer". Moët & Chandon awarded Derek the Jolles Goux Award for his outstanding contributions to motor sports television. He was nominated by ESPN for an Ace Award and was inducted into the 2000 Motorsports Ireland Hall of Fame. In 2010, he was inducted into the Sebring Hall of Fame. Derek literally wrote the book on motorsports success; *Race To Win: How to Become a Complete Champion*. He was honored to have Mario Andretti write the foreword. His second book, *A Champions Path: Race Team Tactics for Business* was published in 2017.

Cocktail Reception Entertainment

George Ripley, Ripley's Magic

George Ripley is the sole owner and entertainer of Ripley's Magic where he performs professional magic in the Northeast USA. George has been a three-time regional finalist for *Americas Got Talent* where he performed exclusively for the executive producers in Philadelphia and New York City. George recently had his own television segment on Fox 43 Morning News titled "Magic in the Morning" where he performed magic live on air for the news anchors and viewing audience. An interesting fact about George is that he is a recently retired homicide detective who has been internationally published and interviewed on local TV on the unconventional use of magic to build rapport and progress investigations. His goal is always to share magical moments with people and smiles.

Continuing Education

Kara P. Pike, Esq., Frederic M. Garsson, Esq., Matt Haar, Esq. and Kyra Smerkanich, Esq. of Saul Ewing LLP will present a two-hour Continuing Education course for two CE credits on the following topics:

Crisis management has been on everyone's mind since the rise of cyber-attacks affecting large, well-known corporations and state government agencies. Crisis management was taken to a new level during the Covid-19 pandemic. The insurance industry has responded with new forms of coverage, including Cyber insurance for Cyber-attacks, Kidnap & Ransom insurance, and other crisis management policies. They will review the world of crisis management insurance and how the surplus lines industry is involved. The remainder of the presentation will focus on litigation updates relevant to the surplus lines market, the drafting of the Uniform Surplus Lines Consent to Service of Process Form, and recent updates/hot topics in surplus lines insurance which will include updates on Rebating and Services Fees.



General Information

Hotel Information

Since 1933, The Hotel Hershey has defined service, luxury, and elegance without pretense. Historically inspired by a Mediterranean postcard and the need to provide jobs during the Great Depression, chocolate magnate Milton S. Hershey built the hotel of his dreams overlooking the cocoa-scented town that famously bore his name.

The Hotel Hershey

100 Hotel Road
Hershey, PA 17033
(717) 533-2171

Reservations

Please make your hotel reservations directly with The Hotel Hershey by clicking on the PSLA's [special link](#) or by calling 855-729-3108. Please be sure to identify that you are part of the Pennsylvania Surplus Lines Association at The Hotel Hershey group to secure the special negotiated rate of \$282.00/night (plus 11% taxes). This special rate will be available only to PSLA members attending the Annual Meeting until **Tuesday, April 1, 2025** or until the room block is sold out, after which regular rates apply upon availability.

Dining

Experience history reinvented at The Hotel Hershey. From award-winning gourmet cuisine to delicious family friendly options, The Hotel Hershey offers something for everyone. [Chef's Market](#) is the perfect place to start your day or end the day with a wide variety of fresh coffee, chef prepared food, decadent chocolate treats, and more. Their flagship restaurant, [The Circular](#) features fresh new flavors reimagined; the menu and ambiance provide a versatility of dining experiences. [Trevi 5](#), an authentically modern Italian dining experience, offers a contemporary twist on traditional Italian cuisine. After hours, unwind with a signature drink in the [Iberian Lounge](#).

The Spa at The Hotel Hershey

Indulge in total luxury at *The Spa at the Hotel Hershey*, which is affectionately known as *The Chocolate Spa*. The spa is open 7 days a week. For questions or to schedule an appointment call 717-520-5888. Appointments in advance of booking and overnight stay are recommended.

Recreation and Activities

The Hotel Hershey offers a variety of options for indoor and outdoor swimming, plus a sports complex featuring basketball, volleyball and tennis courts. There are engaging activities that guests of all ages will enjoy – miles of hiking trails, Segway tours, falconry and much more!

Hershey Golf

Hershey Country Club features award-winning courses which are home to prestigious tournaments. The club features two spectacular 18-hole private courses, the East Course and West Course, accessible only to members and guests of The Hotel Hershey and Hershey Lodge. Book your tee time by calling 844-330-1711.

Dress Code

The dress code for the Annual Meeting is Business Casual.



Area Attractions

There are many local attractions to visit while in the area. The following are a few places of interest to visit while attending the Annual Meeting.

[Hersheypark](#)

Home to 70 rides and attractions including 13 roller coasters, 9 water attractions, and over 2 dozen kiddie rides.

[ZooAmerica North American Wildlife Park](#)

A year round, 11 acre, walk through zoo adjacent to Hersheypark.

[Hershey's Chocolate World Attraction](#)

Visit Hershey's Chocolate World Attraction and Create Your Own Candy Bar, take a free chocolate-making ride and enjoy the Really Big 4D show, which brings Hershey's Characters to life.

[Hershey Gardens](#)

The 23-acre botanical gem features 11 distinct theme gardens, including Historic Hershey Rose Garden with a brilliant assortment of 5,600 roses, and the Children's Garden, where you can walk among 300 butterflies in the popular Butterfly house.

[The Hershey Story: The Museum on Chocolate Avenue](#)

The Hershey Story is nestled in the heart of Chocolate Town, U.S.A. This museum brings Milton S. Hershey's legacy as an innovator, businessman, and philanthropist to life.

[Hershey Theatre](#)

Located in downtown Hershey, this magnificent theater is the area's premier performing arts center, presenting the finest in touring Broadway shows, classical music and dance attractions, and world-renowned entertainers.

[Shopping](#)

The Hershey Resorts

[AACA Museum](#)

From horseless carriages to muscle cars, explore one of a kind interactive automobile experience guaranteed to educate and fascinate visitors of all ages.

[Harrisburg](#)

Harrisburg is the home to the State Capitol Building, award-winning state museum, and the National Civil War Museum. For more information, call 800-995-0969.

[Gettysburg](#)

Experience authentic Civil War history at Gettysburg Battlefield National Park, The American Civil War Museum, and many other historical attractions. For information call 717-334-6274.

[Lancaster](#)

Step back in time with a visit to PA Dutch country home to America's oldest settlement. Enjoy Dutch-style food and visit the museums and local cultural attractions.



Pennsylvania Surplus Lines Association 2025 Annual Meeting Registration

Please print and mail the completed form together with payment made payable to the Pennsylvania Surplus Lines Association, 180 Sheree Boulevard, Suite 3100, Exton, PA 19341.

To qualify for Early Registration, this form and your check must be postmarked by March 21, 2025. Cancellations received in writing on or before April 23, 2025 will receive a full refund. Written notifications are accepted via email (memberservices@pasla.org), fax (610-594-7623) or U.S. mail. No refunds will be made after close of business April 23, 2025.

A separate registration form must be completed for each registrant. An identification badge will be issued to each registrant based on the registration form received.

Early Registration (postmarked by March 21, 2025)	\$200.00	\$
Registration (postmarked after March 21, 2025)	\$250.00	\$

Name: _____
Email: _____ Phone: _____
Company: _____
Address: _____
Address: _____
City: _____ State: _____ Zip: _____

Lodging

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Please contact Debbie Smailer at 610-594-1340, extension 103 or memberservices@pasla.org with any questions.